



# SPONSORSHIP OPPORTUNITIES

2022 WINTER CONFERENCE FEBRUARY 15-16 LAS VEGAS, NV

# **WHO WE ARE**

Founded in 1998, The Fantasy Sports & Gaming Association is the only national organization representing the interests of fantasy sports and gaming companies. Our members are sports and gaming enthusiasts, with companies that range from small startups to large media corporations. Our mission is to provide them with essential research and data, networking opportunities, and collective action to help them reach their potential.

# WHAT THIS MEANS FOR YOU

### UNPARALLELED OPPORTUNITIES TO BUILD LASTING RELATIONSHIPS.

With laws changing almost daily, the market for sports betting and fantasy sports companies has never been more exciting. Competition is fierce, and the opportunity for growth is exponential in this uncharted territory.

The entrepreneurial spirit is strong in the FSGA. Our members are fearless and love a good challenge, and they're looking to break the mold at every stage of their company's development. Whether it's legal or tax advice, marketing help, technology tools, or anything in between or yet-to-be-discovered, they need a partner who's going to go the distance to help them achieve their goals.

Does this sound like you?

By sponsoring with us, your logo will be seen by countless prospective customers, and you'll position your company as the leader and knowledgeable expert our members crave.

Want our members to come to you instead of your competition? Show your support for the FSGA!

### VISIBILITY WHERE IT MATTERS.

The FSGA 2022 Winter Conference will provide your company with unparalleled visibility and interactivity with more than 300 of the most engaged fantasy sports and gaming industry leaders.

Show your support for the FSGA, and let's take the first steps together on an incredible journey.

# **OPPORTUNITIES FOR SPONSORS**

Choose from any package listed below, or contact us to customize your own.

All package sponsors receive the conference delegate list, which includes the registrant's name, title, company, mailing address, and email address. Delegate list will be distributed to sponsors according to the following schedule:

- sent 6 weeks before conference
- sent 2 weeks before conference
- sent 1 week after conference



## TITLE SPONSOR

\$15,000+

- · Opportunity to give opening welcome message from the stage to kick-off the conference program.
- · Logo included in the onsite welcome video shared with attendees at the start of the program.
- Recognition as the Title Sponsor on signage near registration and in all digital or web materials.
- Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.
- One exhibit space.
- Up to four conference registrations.
- First priority to select exhibit space location.
- Ad in four monthly FSGA electronic newsletters.
- One-time email blast to all FSGA members. Sponsor to provide HTML content.

### DIAMOND PACKAGE

\$10,000 - \$14,999

- Recognition as Diamond Sponsor on signage near registration and in select digital or web materials.
- Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.
- One exhibit space.
- Up to two conference registrations.
- First priority to select exhibit space location.
- Ad in two monthly FSGA electronic newsletters.
- One-time email blast to all FSGA members. Sponsor to provide HTML content.
- Promotional ad or video on the conference website posted through the conclusion of the conference. Sponsor is encouraged to plug their respective sponsored activity within the ad or video – e.g., "Join us at the FSGA Draft Party," etc.

"Exhibiting with the FSGA was a great experience. We had the flexibility to show our unique brand and demonstrate our products while having fun."

-Matt Walsh, TrophySmack

### PLATINUM PACKAGE \$7,500 - \$9,999

- Recognition as Platinum sponsor on signage near registration and in select digital or web materials.
- Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.
- One exhibit space.
- One conference registration.
- Second priority for exhibit space location.
- Ad in one monthly FSGA electronic newsletter.
- One-time email blast to all FSGA members. Sponsor to provide HTML content.

# **MAKE IT YOUR OWN!**

Don't see a package that works for you?

Let us help you create a custom sponsorship that fits your unique needs.

Contact Amy Motyka, FSGA Meetings Manager, at 608-310-7540 or amotyka@thefsga.org. **GOLD PACKAGE** 

**\$5,000 - \$7,499** 

- · Recognition as Gold Sponsor on signage near registration and in select digital or web materials.
- Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.
- One exhibit space.
- One conference registration.
- Third priority for exhibit space location.

### **SILVER PACKAGE**

\$3,500 - \$4,999

- · Recognition as Silver Sponsor on signage near registration and in select digital or web materials.
- Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.

### **BRONZE PACKAGE**

\$1,750 - \$3,499

- Recognition as Bronze Sponsor on signage near registration and in select digital or web materials.
- · Inclusion of corporate logo on conference website with link to sponsoring company's website.
- One social media notification on Twitter recognizing your support.

### EXHIBITOR-ONLY PACKAGE

**\$1,000 PER TABLE** 

Participate as an exhibitor only. The exhibit includes one draped 6ft table and 2 chairs. A separate registration to attend the conference is required.

- · Recognition as an exhibitor on signage near registration and in select digital or web materials.
- Inclusion of corporate logo on conference website with link to exhibitor company's website.

# **INDIVIDUAL OPPORTUNITIES**

We've highlighted a few creative ways to maximize your sponsorship commitment and add that "wow" factor your company is looking for! Each opportunity listed below comes with all of the benefits of the corresponding sponsorship level.

WOW 'EM WITH SPONSOR LEVE	
Lanyards Meeting-themed lanyards will be distributed to each attendee at registration. The sponsor's logo will be featured on the lanyard and is sure to generate great exposure as participants are required to wear name badges throughout the duration of the conference. Production included.	Platinum Level
Elevator Pitch (SOLD) Start-up companies and those with fresh ideas share innovative concepts during Elevator Pitch contest. Sponsor this program and you'll be in the spotlight with the newest ideas in the industry.	Platinum Level
Hotel Welcome Letter All guests at the host hotel will receive a custom welcome letter delivered in their room. Sponsor this item which will feature a welcome message written by you. Production included.	Platinum Level
Wifi Internet access will be available to conference attendees at the conference venue. Opportunities for sponsor recognition include featuring the sponsor's logo on the Wifi landing page, the option to customize access login credentials such as the username and/or password, etc. Exact sponsor options forthcoming pending venue capabilities.	Gold Level
Individual Water Bottles Individual Water bottles will be conveniently placed throughout the main education conference space. Each water bottle will feature the sponsor's logo. Production included.	Gold Level
<b>Notebook</b> Sleek, meeting-branded notebook will be distributed to all participants. The sponsor's logo will be featured as well. Production included.	Gold Level
Hand Sanitizer Put your logo on custom-branded hand sanitizer dispensers. Hand sanitizer will be located in high-traffic areas, which gives your logo premium placement.	Gold Level
<b>FSGA Board of Directors Luncheon</b> Mingle with board members on Tuesday, February 15 upon arrival to Vegas. The Board Luncheon is typically hosted in a semi-private space at a nearby restaurant.	Gold Level

"Save the Date" Swag All attendees will receive a magnet promoting the future conferences with your logo featured on it. Production included.	Silver Level
<b>Networking Lunch</b> A lunch break provides attendees an opportunity to network with peers. Sponsor will receive special signage recognition. Enhancement idea: sponsor-branded dessert such as cookies.	Silver Level
Attendee Emails  Meeting attendees will receive crucial event information before and after the conference.  Sponsor this item which will feature a message written by you. Two opportunities available:  sent at 1 week before conference - Conference Pre-Game Preview sent at 1 week after conference - Conference Post-Game Summary	Bronze Level
Afternoon Break Meeting attendees will be invited to take a short break from the conference to enjoy light snacks and beverages. Sponsors will receive special signage recognition during the afternoon break. Enhancement idea: sponsor branded coffee cup sleeves.	Bronze Level
Seatdrop One piece of promotional material is included on every seat in the general session. All materials provided by the sponsor.	Bronze Level

# READY?

Contact Amy Motyka, FSGA Meetings Manager, at 608-310-7540 or amotyka@thefsga.org

