



MEDIA KIT



# CATCHTHE FANTASY MOMENTUM

## **WELCOME**

Welcome to the most comprehensive resource for and the official association of the fantasy sports and gaming industry. The Fantasy Sports & Gaming Association (FSGA) serves as the voice of the industry and this media kit is an extension of our more than 20 years of service.

The FSGA is the voice for over 59 million fantasy sports and gaming players in the United States and Canada, and for the companies that provide services, news, information and competition to support this growing industry. Founded in 1998, FSGA is the only dues-based national organization representing the interests of fantasy sports and gamingcompanies.

We welcome your interest in helping us grow and reporting on fantasy sports, in turn, helping to to protect the interests of our players and our member companies. FSGA provides the tools and resources needed to expand upon your knowledge of fantasy sports and gaming. Connecting with FSGA means you've tapped into the power of an established community of successful fantasy sports and gaming entrepreneurs. You also have a platform to raise your voice and affect change within the fantasy sports and gaming business community.

For questions about research and press matters, or to learn about ways to participate in FSGA committees or conferences, please contact me at <a href="mailto:cmccoy@thefsga.org">cmccoy@thefsga.org</a>.

On behalf of the FSGA Board of Directors, thank you for choosing FSGA as the organization to represent your business interests.

## Christina McCoy

Christina McCoy, CAE Executive Director Fantasy Sports & Gaming Association



\$2020 MEDIA KIT

### RECENT NEWS

The FSGA Public Affairs Committee serves as the voice of the fantasy sports community and functions as a communication resource to member companies, analysts, as well as national, local, and trade media. Below is a sample of our influence in the industry.

FSGA BOARD ELECTS NEW CHAIR AND EXECUTIVE COMMITTEE MARCH 20, 2020

US SPORTS BETTING MUST BE MOBILE ASSERTS FSGA WHITE PAPERS MARCH 3, 2020

FSGA RELEASES WHITE PAPERS DETAILING WHY "SPORTS BETTING MUST BE MOBILE"

FEBRUARY 26, 2020

SPORTS BETTING ADDED TO FANTASY SPORTS AT FSGA BEST OF INDUSTRY AWARDS IN VEGAS JANUARY 16, 2020

FSGA HONORS THE BEST IN FANTASY SPORTS AND SPORTS BETTING JANUARY 15, 2020

BOSTON'S DRAFTKINGS PARTNERS WITH NFL ON DAILY FANTASY SPORTS SEPTEMBER 26, 2019

RISE OF FANTASY FOOTBALL PLAYED BIG PART IN LEAGUE'S GROWTH SEPTEMBER 2, 2019

YOU CAN NOW HOST YOUR LIVE FANTASY FOOTBALL DRAFT AT SARATOGA RACE COURSE'S 1863 CLUB AUGUST 28, 2019

RESEARCH DETAILS HEAVY CROSSOVER BETWEEN FANTASY SPORTS, WAGERING
JUNE 28, 2019

FANTASY SPORTS TRADE ASSOCIATION AND FANDUEL PARTNER WITH MATTER TO BRING PURPOSE TO INDUSTRY FEBRUARY 27, 2019

NASCAR DRIVES MILLENNIAL VIEWERSHIP THROUGH FANTASY SPORTS FEBRUARY 20, 2019

FSTA TO REBRAND TO REFLECT NEW GAMING FOCUS JANUARY 24, 2019

FSTA TO EXPAND AND EMBRACE CHANGES JANUARY 24, 2019

FSGA CELEBRATES VICTORY IN LOUISIANA NOVEMBER 7, 2018





## **ABOUT FSGA**

The Fantasy Sports & Gaming Association (FSGA) was founded in 1998 to provide a forum for interaction between hundreds of existing and emerging companies in the unique, and quickly growing, fantasy sports industry.

From small local leagues managed with pencil and paper to automated web sites with real-time statistics. From snail mail expert fantasy information to web sites with injury and progress reports updated daily. The fantasy sports industry has changed considerably in the past 20 years and now, as the Fantasy Sports & Gaming Association (FSGA), we stands to represent all of the varied interests to advance the industry.

The FSGA represents more than 200 member companies in the industry with a market size reaching nearly 60 million fantasy sports and gaming players across North America. FSGA builds meaningful connections among the small, the large, the entrepreneurs, and the corporations as well as the visionaries, innovators, investors, advertisers, and sponsors.

#### **BOARD OF DIRECTORS**

#### **CHAIR**

Stacie Stern FanDuel

#### **SECRETARY**

Howard Kamen Gannett Media Corp. **USA TODAY** 

#### **VICF-CHAIR**

Matthew Holt U.S. Integrity

#### **TREASURER**

Brandon Loeschner RubinBrown LLP

#### **EXECUTIVE DIRECTOR**

Christina McCoy, CAE **FSGA** 

Paul Charchian LeagueSafe

Griffin Finan DraftKings

Scott Jensen Milestone Entertainment

Thomas Knapp CBS Interactive

Michael Koval National Football League Steve Krombolz FantasyDraft

David Kurtz NHI

Dan Kustelski Chalkline Sports

Chad Millman Action Network

Peter Schoenke RotoWire.com

Digger Turnbull

Fantasy Sports Service, Inc.

Kevin Vela Vela Wood Law

Adam Wexler Performance Prediction

Rick Wolf Full Moon News

## FSGA LOGO & BRAND ASSETS

#### Size of Logo

The FSGA logo can appear in a variety of sizes. For purposes of registration and visibility, the smallest size the logo can be replicated is 1.5-inches wide and 1-inch high (as shown).



#### Logo Colors

Below are the official colors to be used in communications at the exact values they appear in the logo depending upon the medium being developed for.

RG CM HE

RGB (233, 68, 1) CMYK (3, 88, 100, 1) HEX (#E94401)



RGB (16, 106, 170) CMYK (90, 57, 7, 1) HEX (#106AAA)



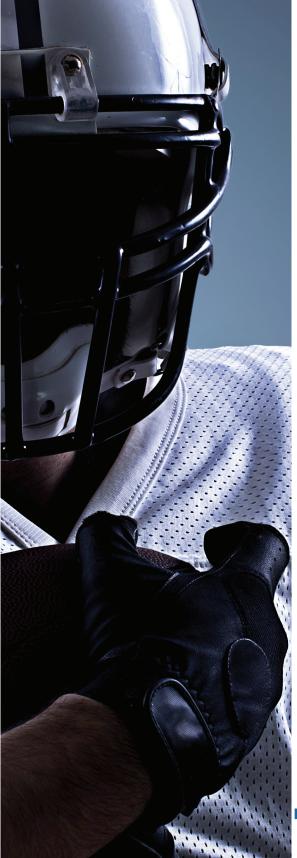
RGB (51, 51, 51) CMYK (69, 63, 62, 68) HEX (#333333)

#### Space Buffer

A minimum amount of space is required around all edges of the FSGA logo to buffer it from other graphics and type that appears in close proximity to it. The space between the logo and all typography, other logos, graphics, and photos should be equivalent to or greater than .125 inches as illustrated below.







## **FANTASY SPORTS AT A GLANCE**

THE AVERAGE FANTASY SPORTS PLAYER

4 out of 5 fantasy sports players are men.

is the average age



50% have a college degree or higher



Football (66%) is the favorite fantasy sport among players.



61% say they are watching more live sports because of fantasy.



people played fantasy sports in 2017 in the USA and Canada.

ANNUAL AVERAGE SPEND



On average, fantasy sports players (age 18+) spend \$653 on league related costs, single-player challenge games, and league related materials over a 12 month period.

TOTAL FANTASY **SPORTS MARKET** 

## \$7.22 billion

Including all fantasy games and ancillary spend, it's estimated that fantasy sports contributes \$7.22 B to the U.S. economy:

Traditional	\$3.27 B
Daily Fantasy Sports	\$2.91 B
Ancillary	\$1.04 B

**73%** 

of traditional players spent money on special prizes in at least one league.

\$30.00
\$30.00
\$25.60
\$25.00
\$25.00

**GROWTH OF FANTASY SPORTS PLAYERS** 







**PLAYERS IN** 2014







PLAYERS IN





Press/PR Contact: <a href="mailto:media@thefsga.org">media@thefsga.org</a>
1818 Parmenter St, Ste 300
Middleton, WI 53562
<a href="http://thefsga.org">http://thefsga.org</a>